



Car buying made *simple*.

Market
Driven Pricing



Stock#: T57026A	Year: 2013	Make: HONDA	Model: ACCORD	Trim: EX-L
Powertrain: 3.5L V6	Miles: 81K	Gas Mileage: 27/36	VIN #: 1HGCR3F88DA001609	

Why should I choose Bobby Rahal Toyota?

Conducting fair and honest business transactions with our clients has always been the Bobby Rahal Automotive Group "brand". We are taking this approach to a new level by drawing a clear distinction between our group and other dealers who rely on games, gimmicks, and confusing advertisements designed to attract your attention. We encourage you to see us before you buy. Our goal is to ensure you have the most enjoyable car buying and ownership experience - bar none.

What is Live Market Driven Pricing?

We give you posted prices upfront (Which is the same price whether you choose to shop on the internet, by telephone, or at the dealership) researched to beat the back and forth negotiated prices offered elsewhere in the market. We don't start with inflated prices hoping to win a "negotiating" contest with you, our valued client. We provide an "upfront price" not only on the vehicle, but also on all prices down the line - finance rates, extended warranties, accessories, paint and fabric protection, and trade in values that we guarantee whether you buy from us or from someone else.

How do you come up with your Live Market Driven Pricing?

First, we use software that scours the market to collect the appropriate information, far beyond just year, make, model and trim level. Second, we identify and compare every identical vehicle according to

every factor that matters including supply and demand. Finally we use this data to accurately price our cars to the market and offer you the best value.

Bobby Rahal Select Pre-Owned Program

Why settle for just any used car? Expect more? Get more. Each Bobby Rahal franchise offers pre-owned vehicles, back by their manufacturer's certified programs. In addition, we offer the exclusive Bobby Rahal Select Pre-Owned Program on all other makes and models that we trade, giving you options, along with peace-of-mind. Our huge volume of trade-ins gives us the luxury of selecting only the very best to qualify for Bobby Rahal Select Certification.

First, each vehicle must pass a background check, along with a multi-point mechanical, cosmetic and safety inspection. Next, approved vehicles are then serviced, reconditioned and restored to our exacting certification standards, by our factory trained technicians. Next, the vehicles are offered in the most professional, courteous, hassle-free manner possible, the Rahal way; Ensuring you a satisfying, used car buying experience. Finally, our exclusive warranties will continue to reinforce your peace-of-mind.



Bobby Rahal Toyota

6711 Carlisle Pike
 Mechanicsburg, PA 17050
 Phone (800) 778-0850
 www.bobbyrahal.com

CLIENT NO. 1001	ADVISOR Dave Reider	1405	TAG NO.	INVOICE DATE 02/28/17	INVOICE NO. TOIS66743
BOBBY RAHAL HONDA 6696 CARLISLE PIKE MECHANICSBURG, PA 17050	LABOR RATE 102.00	LICENSE NO. JDF-4460	MILEAGE 81492	COLOR MODERN STEE	STOCK NO. T57026A
	YEAR / MAKE / MODEL 13/HONDA/ACCORD SDN/SDN			DELIVERY DATE 10/26/12	DELIVERY MILES 81492
	VEHICLE ID. NO. 1 H G C R 3 F 8 8 D A 0 0 1 6 0 9 2			SELLING DEALER NO. 07745	PRODUCTION DATE
	F.T.E. NO. 21509786		P.O. NO.	R.O. DATE 02/23/17	
RESIDENCE PHONE 717-766-4300	BUSINESS PHONE 717-766-4300	COMMENTS E# J35Y1-1001765			MO: 81496

[STATE INSP]	02/18				
LABOR & PARTS-----					
J# 1 01TOZZ	RAHAL SELECT	HOURS: 1.50	TECH(S):1982		153.00
	PERFORM RAHAL SELECT INSPECTION				
	COMPLETE RAHAL SELECT INSPECTION AS REQUESTED.				
JOB # 1 TOTAL LABOR & PARTS					153.00

J# 2 45TOZZSUPERDEL	SUPER DELUXE	HOURS: 1.50	TECH(S):1924		168.00
	CUSTOMER REQUEST SUPER DELUXE DETAIL - STEAM CLEAN ENGINE, EXTERIOR WASH, MACHINE POLISH AND HAND WAX, SHAMPOO AND VACUUM INTERIOR, CLEAN WINDOWS AND CLEAN AND DRESS WHEELS AND TIRES.				
	COMPLETED SUPER DELUXE DETAIL AS REQUESTED BY CUSTOMER.				
JOB # 2 TOTAL LABOR & PARTS					168.00

J# 3+06TOZZ	STATE INSPECTION	HOURS: 0.10	TECH(S):1982		16.00
	PERFORM PA STATE SAFETY INSPECTION PER REQUEST.				
	COMPLETE STATE INSP. PASSED				
JOB # 3 TOTAL LABOR & PARTS					16.00

J# 4+06TOZZEMISSTEST	EMISSION TEST	HOURS: 0.38	TECH(S):1982		38.30
	CUSTOMER REQUESTS STATE EMISSION TEST BE PERFORMED				
	PERFORM EMISSION TEST PER STATE REGULATIONS				
	TECHNICIAN PERFORMED EMISSION TEST, VEHICLE PASSED EMISSION REGULATIONS.				
JOB # 4 TOTAL LABOR & PARTS					38.30

J# 5+07TOZZ2AIRFILTE	*REPL AIR FILTER	HOURS: 0.10	TECH(S):1982		10.20
	REPLACE AIR FILTER PER OWNER REQUEST.				
	AIR FILTER REPLACED.				
PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-					
JOB # 5	1	29760	AIR FILTER	27.44	27.44
JOB # 5 TOTAL PARTS					27.44

JOB # 5 TOTAL LABOR & PARTS					37.64

J# 6+14TOZZSERPBELT	REPLACE SERP BELT	HOURS: 1.00	TECH(S):1982		102.00
	DURING SERVICE INSPECTION, FOUND ENGINE ACCESSORY SERPENTINE DRIVE BELT DETERIORATED AND STARTING TO CRACK.				
	REMOVE SERPENTINE DRIVE BELT. INSPECT ACCESSORY PULLEYS				
	INSTALL NEW SERPENTINE DRIVE BELT. RETEST FOR PROPER OPERATION AND NO ABNORMAL NOISES, OK.				
PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-					
JOB # 6	1	25060461	SERP. BELT	24.10	24.10
JOB # 6 TOTAL PARTS					24.10

JOB # 6 TOTAL LABOR & PARTS					126.10

J# 7+08TOSURFACEROTR	RESURFACE BRK ROTOR	HOURS: 1.50	TECH(S):1982		153.00
	DURING TEST DRIVE, NOTICED PULSATION WHEN BRAKING				
	FOUND BRAKE ROTORS WARPED CAUSING PULSATION				
	RESURFACE FRONT BRAKE ROTORS TO CORRECT PULSATION, TEST DRIVE, OK.				

Thank You
 for choosing
Bobby Rahal
 for servicing your
 vehicle. Our entire
 staff works hard
 to make sure you
 are 100% satisfied.
Thank You Again!

Visit
www.bobbyrahal.com
 for your next
 service
Appointment!



Bobby Rahal Toyota

6711 Carlisle Pike
 Mechanicsburg, PA 17050
 Phone (800) 778-0850
 www.bobbyrahal.com

CLIENT NO. 1001	ADVISOR Dave Reider	1405	TAG NO.	INVOICE DATE 02/28/17	INVOICE NO. TOIS66743
BOBBY RAHAL HONDA	LABOR RATE 102.00	LICENSE NO. JDF-4460	MILEAGE 81492	COLOR MODERN STEE	STOCK NO. T57026A
6696 CARLISLE PIKE	YEAR / MAKE / MODEL 13/HONDA/ACCORD SDN/SDN			DELIVERY DATE 10/26/12	DELIVERY MILES 81492
	VEHICLE ID. NO. 1 H G C R 3 F 8 8 D A 0 0 1 6 0 9 2			SELLING DEALER NO. 07745	PRODUCTION DATE
MECHANICSBURG, PA 17050	F.T.E. NO. 21509786	P.O. NO.	R.O. DATE 02/23/17		
RESIDENCE PHONE 717-766-4300	BUSINESS PHONE 717-766-4300	COMMENTS E# J35Y1-1001765			MO: 81496

JOB # 7 TOTAL LABOR & PARTS 153.00					

J# 8+09TOZZTIRERE2	TIRE REPLACE FOUR	HOURS:	TECH(S):1982	64.00	
CUSTOMER REQUEST TO REPLACE FOUR TIRES					
MOUNT AND BALANCED FOUR TIRES PER CUSTOMERS REQUEST.					
PARTS-----QTY---FP-NUMBER-----	DESCRIPTION-----	UNIT	PRICE-		
JOB # 8	4 21555-17ASC-END	SKU#32361	155.50	622.00	
				JOB # 8 TOTAL PARTS	622.00

JOB # 8 TOTAL LABOR & PARTS				686.00	

J# 9+09TOZZ4WHEELALI 4	WHEEL ALIGN	HOURS:	TECH(S):1982	84.95	
CUSTOMER STATES PERFORM FOUR WHEEL ALIGNMENT.					
PERFORMED FOUR WHEEL ALIGNMENT, SET TO SPECS. TEST DROVE AND VERIFIED REPAIR.					
JOB # 9 TOTAL LABOR & PARTS				84.95	

J#10+08TOZZFLUSH	*FLUSH BRAKE FLUID	HOURS:	1.00 TECH(S):1982	102.00	
FLUSH BRAKE FLUID AS PER CUSTOMER REQUEST					
FLUSH BRAKE SYSTEM, INSTALL NEW FLUID, BLEED SYSTEM FILL SYSTEM TO PROPER LEVEL. TEST DROVE AND VERIFY OPERATION					
PARTS-----QTY---FP-NUMBER-----	DESCRIPTION-----	UNIT	PRICE-		
JOB # 10	2 00475-1BF03	BRAKE FLUID	6.97	13.94	
				JOB # 10 TOTAL PARTS	13.94
JOB # 10 TOTAL LABOR & PARTS				115.94	

J#11+07TOZZCABIN	*CABIN FILTER	HOURS:	0.20 TECH(S):1982	20.40	
CUSTOMER STATES REPLACE CABIN AIR FILTER					
REPLACED CABIN AIR FILTER AS REQUESTED.					
PARTS-----QTY---FP-NUMBER-----	DESCRIPTION-----	UNIT	PRICE-		
JOB # 11	1 224815	CABIN FILTER	14.30	14.30	
				JOB # 11 TOTAL PARTS	14.30
JOB # 11 TOTAL LABOR & PARTS				34.70	

G.O.G. & SUPPLIES-----					
JOB # 2	1.0 SUPER DELUXE MATERIALS	@	59.000 /UNIT	59.00	
JOB # 3	1.0 STATE INSP STICKER	@	6.000 /UNIT	6.00	
JOB # 4	1.0 PARSONS TRANSACTION FEE	@	1.650 /UNIT	1.65	
JOB # 7	1.0 SCOTCH DISC #10006	@	3.000 /UNIT	3.00	
JOB # 8	4.0 TIRE DISPOSAL FEE	@	1.500 /UNIT	6.00	
JOB # 8	4.0 WHEEL WEIGHT #10000	@	1.000 /UNIT	4.00	
				TOTAL - GOG	79.65

MISC-----CODE-----DESCRIPTION-----	CONTROL NO-----				
JOB # 8	TT PA TIRE TAX	4.00			
				TOTAL - MISC	4.00

COMMENTS-----					
TIRES 10/32					
BRAKES 9/32 FRONT AND 7/32 REAR					
ROTORS FRONT .982/.980 AND REAR .350/.351					
STICKER AI72455695					
IM73141566					

Thank You
 for choosing
Bobby Rahal
 for servicing your
 vehicle. Our entire
 staff works hard
 to make sure you
 are 100% satisfied.
Thank You Again!

Visit
www.bobbyrahal.com
 for your next
 service
Appointment!



Bobby Rahal Toyota

6711 Carlisle Pike
 Mechanicsburg, PA 17050
 Phone (800) 778-0850
 www.bobbyrahal.com

CLIENT NO. 1001	ADVISOR Dave Reider	1405	TAG NO.	INVOICE DATE 02/28/17	INVOICE NO. TOIS66743
BOBBY RAHAL HONDA 6696 CARLISLE PIKE MECHANICSBURG, PA 17050 RESIDENCE PHONE 717-766-4300 BUSINESS PHONE 717-766-4300	LABOR RATE 102.00	LICENSE NO. JDF-4460	MILEAGE 81492	COLOR MODERN STEE	STOCK NO. T57026A
	YEAR / MAKE / MODEL 13/HONDA/ACCORD SDN/SDN			DELIVERY DATE 10/26/12	DELIVERY MILES 81492
	VEHICLE I.D. NO. 1 H G C R 3 F 8 8 D A 0 0 1 6 0 9 2			SELLING DEALER NO. 07745	PRODUCTION DATE
	F.T.E. NO. 21509786		P.O. NO.	R.O. DATE 02/23/17	
COMMENTS			E# J35Y1-1001765 MO: 81496		

TOTALS-----

CONTROL# ACCOUNT NUMBER AMOUNT..
 T57026A

TOTAL LABOR.... 911.85
 TOTAL PARTS.... 701.78
 TOTAL SUBLET... 0.00
 TOTAL G.O.G.... 79.65
 TOTAL MISC.CHG. 4.00
 TOTAL MISC.DISC 0.00
 TOTAL TAX..... 0.00

 TOTAL INVOICE \$ 1697.28

APPROVED BY SIGNATURE

Thank You
for choosing
Bobby Rahal
for servicing your
vehicle. Our entire
staff works hard
to make sure you
are 100% satisfied.
Thank You Again!

Visit
 www.bobbyrahal.com
 for your next
 service
 Appointment!