



Car buying made *simple*.

Market
Driven Pricing



Stock#: T57044A	Year: 2013	Make: HONDA	Model: ACCORD	Trim: SPORT
Powertrain: 2.4L L4	Miles: 41K	Gas Mileage: 27/36	VIN #: 1HGCR2F57DA154465	

Why should I choose Bobby Rahal Toyota?

Conducting fair and honest business transactions with our clients has always been the Bobby Rahal Automotive Group "brand". We are taking this approach to a new level by drawing a clear distinction between our group and other dealers who rely on games, gimmicks, and confusing advertisements designed to attract your attention. We encourage you to see us before you buy. Our goal is to ensure you have the most enjoyable car buying and ownership experience - bar none.

What is Live Market Driven Pricing?

We give you posted prices upfront (Which is the same price whether you choose to shop on the internet, by telephone, or at the dealership) researched to beat the back and forth negotiated prices offered elsewhere in the market. We don't start with inflated prices hoping to win a "negotiating" contest with you, our valued client. We provide an "upfront price" not only on the vehicle, but also on all prices down the line - finance rates, extended warranties, accessories, paint and fabric protection, and trade in values that we guarantee whether you buy from us or from someone else.

How do you come up with your Live Market Driven Pricing?

First, we use software that scours the market to collect the appropriate information, far beyond just year, make, model and trim level. Second, we identify and compare every identical vehicle according to every factor that matters including supply and demand. Finally we use this data to accurately price our cars to the market and offer you the best value.

Bobby Rahal Select Pre-Owned Program

Why settle for just any used car? Expect more? Get more. Each Bobby Rahal franchise offers pre-owned vehicles, back by their manufacturer's certified programs. In addition, we offer the exclusive Bobby Rahal Select Pre-Owned Program on all other makes and models that we trade, giving you options, along with peace-of-mind. Our huge volume of trade-ins gives us the luxury of selecting only the very best to qualify for Bobby Rahal Select Certification.

First, each vehicle must pass a background check, along with a multi-point mechanical, cosmetic and safety inspection. Next, approved vehicles are then serviced, reconditioned and restored to our exacting certification standards, by our factory trained technicians. Next, the vehicles are offered in the most professional, courteous, hassle-free manner possible, the Rahal way; Ensuring you a satisfying, used car buying experience. Finally, our exclusive warranties will continue to reinforce your peace-of-mind.



Bobby Rahal Toyota

6711 Carlisle Pike
 Mechanicsburg, PA 17050
 Phone (800) 778-0850
 www.bobbyrahal.com

CLIENT NO. 63300	ADVISOR Dave Reider	1405	TAG NO.	INVOICE DATE 03/10/17	INVOICE NO. TOIS71506
BOBBY RAHAL TOYOTA 6711 CARLISLE PIKE MECHANICSBURG, PA 17050	LABOR RATE 102.00	LICENSE NO. BECSMOM	MILEAGE 41709	COLOR BLACK/	STOCK NO. T57044A
	YEAR / MAKE / MODEL 13/HONDA/ACCORD SDN/SDN			DELIVERY DATE 04/23/13	DELIVERY MILES 41709
	VEHICLE I.D. NO. 1 H G C R 2 F 5 7 D A 1 5 4 4 6 5 2			SELLING DEALER NO. 07745	PRODUCTION DATE
	F.T.E. NO. 21528781		P.O. NO.	R.O. DATE 03/07/17	
RESIDENCE PHONE 717-691-0500	BUSINESS PHONE 717-691-0500	COMMENTS E# K24W1-1477638			MO: 41730

[STATE INSP]	03/18				
LABOR & PARTS-----					
J# 1 01TOZZ	RAHAL SELECT	HOURS: 1.50	TECH(S):1981		153.00
	PERFORM RAHAL SELECT INSPECTION				
	COMPLETE RAHAL SELECT INSPECTION AS REQUESTED.				
	JOB # 1 TOTAL LABOR & PARTS				153.00

J# 2 45TOZZSUPERDEL	SUPER DELUXE	HOURS: 1.93	TECH(S):1932		168.00
	CUSTOMER REQUEST SUPER DELUXE DETAIL - STEAM CLEAN ENGINE, EXTERIOR WASH, MACHINE POLISH AND HAND WAX, SHAMPOO AND VACUUM INTERIOR, CLEAN WINDOWS AND CLEAN AND DRESS WHEELS AND TIRES.				
	COMPLETED SUPER DELUXE DETAIL AS REQUESTED BY CUSTOMER.				
	JOB # 2 TOTAL LABOR & PARTS				168.00

J# 3+06TOZZ	STATE INSPECTION	HOURS: 1.91	TECH(S):1981		16.00
	PERFORM PA STATE SAFETY INSPECTION PER REQUEST.				
	COMPLETE STATE INSP. PASSED				
	JOB # 3 TOTAL LABOR & PARTS				16.00

J# 4+06TOZZEMISSTEST	EMISSION TEST	HOURS: 1.91	TECH(S):1981		38.30
	CUSTOMER REQUESTS STATE EMISSION TEST BE PERFORMED				
	PERFORM EMISSION TEST PER STATE REGULATIONS				
	TECHNICIAN PERFORMED EMISSION TEST, VEHICLE PASSED EMISSION REGULATIONS.				
	JOB # 4 TOTAL LABOR & PARTS				38.30

J# 5+09TOZZTIRERE2	TIRE REPLACE FOUR	HOURS: 1.91	TECH(S):1981		64.00
	CUSTOMER REQUEST TO REPLACE FOUR TIRES				
	MOUNT AND BALANCED FOUR TIRES PER CUSTOMERS REQUEST.				

PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-					
JOB # 5	4	23545-18ASC-END	CJS#32381	172.22	688.88
	JOB # 5 TOTAL PARTS				688.88
	JOB # 5 TOTAL LABOR & PARTS				752.88

J# 6+09TOZZ4WHEELALI	4 WHEEL ALIGN	HOURS: 1.91	TECH(S):1981		84.95
	CUSTOMER STATES PERFORM FOUR WHEEL ALIGNMENT.				
	PERFORMED FOUR WHEEL ALIGNMENT, SET TO SPECS. TEST DROVE AND VERIFIED REPAIR.				
	JOB # 6 TOTAL LABOR & PARTS				84.95

J# 7+07TOZZ2AIRFILTE	*REPL AIR FILTER	HOURS: 0.10	TECH(S):1981		10.20
	REPLACE AIR FILTER PER OWNER REQUEST.				
	AIR FILTER REPLACED.				

PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-					
JOB # 7	1	29750	AIR FILTER	24.70	24.70
	JOB # 7 TOTAL PARTS				24.70
	JOB # 7 TOTAL LABOR & PARTS				34.90

Thank You
 for choosing
Bobby Rahal
 for servicing your
 vehicle. Our entire
 staff works hard
 to make sure you
 are 100% satisfied.
Thank You Again!

Visit
www.bobbyrahal.com
 for your next
 service
Appointment!



Bobby Rahal Toyota

6711 Carlisle Pike
 Mechanicsburg, PA 17050
 Phone (800) 778-0850
 www.bobbyrahal.com

CLIENT NO. 63300	ADVISOR Dave Reider	1405	TAG NO.	INVOICE DATE 03/10/17	INVOICE NO. TOIS71506
BOBBY RAHAL TOYOTA 6711 CARLISLE PIKE MECHANICSBURG, PA 17050	LABOR RATE 102.00	LICENSE NO. BECSMOM	MILEAGE 41709	COLOR BLACK/	STOCK NO. T57044A
	YEAR / MAKE / MODEL 13/HONDA/ACCORD SDN/SDN			DELIVERY DATE 04/23/13	DELIVERY MILES 41709
	VEHICLE ID. NO. 1 H G C R 2 F 5 7 D A 1 5 4 4 6 5 2			SELLING DEALER NO. 07745	PRODUCTION DATE
	F.T.E. NO. 21528781		P.O. NO.	R.O. DATE 03/07/17	
RESIDENCE PHONE 717-691-0500	BUSINESS PHONE 717-691-0500	COMMENTS E# K24W1-1477638			MO: 41730

J# 8+07TOZZ7LOFSYN SYNTHETIC OIL CHANGE HOURS: TECH(S):1981 13.00 CUSTOMER REQUEST: CHANGE ENGINE OIL AND OIL FILTER WITH SYNTHETIC OIL (0W20 WEIGHT). CHANGE OIL REPLACE FILTER, CHECKED ALL FLUID LEVELS. REPLACED DRAIN PLUG GASKET, AND CHECKED AIR IN TIRES					
PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-					
JOB # 8 1 15400-PLMA0-2 OIL FILTER	7.72				
JOB # 8 TOTAL PARTS			7.72		
JOB # 8 TOTAL LABOR & PARTS			20.72		

J# 9+07TOZZCABIN *CABIN FILTER HOURS: 0.20 TECH(S):1981 20.40 CUSTOMER STATES REPLACE CABIN AIR FILTER REPLACED CABIN AIR FILTER AS REQUESTED.					
PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-					
JOB # 9 1 224815 CABIN FILTER	14.30				
JOB # 9 TOTAL PARTS			14.30		
JOB # 9 TOTAL LABOR & PARTS			34.70		

J#10+27TOZZWIPERBLAD WIPER BLADE HOURS: TECH(S):1981 0.00 CUSTOMER STATES WIPERS ARE NOT CLEARING WINDSHIELD. WIPERS ARE DETERIORATED. REPLACED WIPER BLADES AND TESTED OK.					
PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-					
JOB # 10 1 NBC26 WIPER BLADE	22.14				
JOB # 10 1 NBC19 WIPER BLADE	17.38				
JOB # 10 TOTAL PARTS			39.52		
JOB # 10 TOTAL LABOR & PARTS			39.52		

J#11+08TOSURFACEROTR RESURFACE BRK ROTOR HOURS: 3.00 TECH(S):1981 306.00 DURING TEST DRIVE, NOTICED PULSATION WHEN BRAKING FOUND BRAKE ROTORS WARPED CAUSING PULSATION RESURFACE REAR AND REAR BRAKE ROTORS TO CORRECT PULSATION, TEST DRIVE, OK.					
JOB # 11 TOTAL LABOR & PARTS			306.00		

G.O.G. & SUPPLIES-----					
JOB # 2 1.0 SUPER DELUXE MATERIALS @	59.000	/UNIT	59.00		
JOB # 3 1.0 STATE INSP STICKER @	6.000	/UNIT	6.00		
JOB # 4 1.0 PARSONS TRANSACTION FEE @	1.650	/UNIT	1.65		
JOB # 5 4.0 TIRE DISPOSAL FEE @	1.500	/UNIT	6.00		
JOB # 5 4.0 WHEEL WEIGHT #10000 @	1.000	/UNIT	4.00		
JOB # 8 1.0 OIL FIL 0W20 @	23.000	/UNIT	23.00		
JOB # 11 1.0 SCOTCH DISC #10006 @	3.000	/UNIT	3.00		
TOTAL - GOG			102.65		

MISC-----CODE-----DESCRIPTION-----CONTROL NO-----					
JOB # 5 TT PA TIRE TAX				4.00	
TOTAL - MISC			4.00		

COMMENTS-----					
TIRES 12/32					
BRAKES 9/32					
ROTOR FRONT 24.55 AND REAR 8.52					

Thank You
 for choosing
Bobby Rahal
 for servicing your
 vehicle. Our entire
 staff works hard
 to make sure you
 are 100% satisfied.
Thank You Again!

Visit
www.bobbyrahal.com
 for your next
 service
Appointment!



Bobby Rahal Toyota

6711 Carlisle Pike
 Mechanicsburg, PA 17050
 Phone (800) 778-0850
 www.bobbyrahal.com

CLIENT NO. 63300	ADVISOR Dave Reider	1405	TAG NO.	INVOICE DATE 03/10/17	INVOICE NO. TOIS71506
BOBBY RAHAL TOYOTA 6711 CARLISLE PIKE MECHANICSBURG, PA 17050 RESIDENCE PHONE 717-691-0500	LABOR RATE 102.00	LICENSE NO. BECSMOM	MILEAGE 41709	COLOR BLACK/	STOCK NO. T57044A
	YEAR / MAKE / MODEL 13/HONDA/ACCORD SDN/SDN			DELIVERY DATE 04/23/13	DELIVERY MILES 41709
	VEHICLE I.D. NO. 1 H G C R 2 F 5 7 D A 1 5 4 4 6 5 2			SELLING DEALER NO. 07745	PRODUCTION DATE
	F.T.E. NO. 21528781		P.O. NO.	R.O. DATE 03/07/17	
BUSINESS PHONE 717-691-0500	COMMENTS E# K24W1-1477638			MO: 41730	

COMMENTS-----
 STICKER AI73543027
 IM73141766

TOTALS-----

CONTROL#	ACCOUNT NUMBER	AMOUNT..		
T57044A			TOTAL LABOR....	873.85
			TOTAL PARTS....	775.12
			TOTAL SUBLET...	0.00
			TOTAL G.O.G....	102.65
			TOTAL MISC.CHG.	4.00
			TOTAL MISC.DISC	0.00
			TOTAL TAX.....	0.00
			TOTAL INVOICE \$	1755.62

APPROVED BY SIGNATURE

Thank You
for choosing
Bobby Rahal
for servicing your
vehicle. Our entire
staff works hard
to make sure you
are 100% satisfied.
Thank You Again!

Visit
 www.bobbyrahal.com
 for your next
 service
 Appointment!