



Car buying made *simple*.

Market
Driven Pricing



Stock#: T57135A	Year: 2012	Make: HONDA	Model: ACCORD	Trim: LX
Powertrain: 2.4L L4	Miles: 61K	Gas Mileage: 23/34	VIN #: 1HGCP2F36CA063433	

Why should I choose Bobby Rahal Toyota?

Conducting fair and honest business transactions with our clients has always been the Bobby Rahal Automotive Group "brand". We are taking this approach to a new level by drawing a clear distinction between our group and other dealers who rely on games, gimmicks, and confusing advertisements designed to attract your attention. We encourage you to see us before you buy. Our goal is to ensure you have the most enjoyable car buying and ownership experience - bar none.

What is Live Market Driven Pricing?

We give you posted prices upfront (Which is the same price whether you choose to shop on the internet, by telephone, or at the dealership) researched to beat the back and forth negotiated prices offered elsewhere in the market. We don't start with inflated prices hoping to win a "negotiating" contest with you, our valued client. We provide an "upfront price" not only on the vehicle, but also on all prices down the line - finance rates, extended warranties, accessories, paint and fabric protection, and trade in values that we guarantee whether you buy from us or from someone else.

How do you come up with your Live Market Driven Pricing?

First, we use software that scours the market to collect the appropriate information, far beyond just year, make, model and trim level. Second, we identify and compare every identical vehicle according to every factor that matters including supply and demand. Finally we use this data to accurately price our cars to the market and offer you the best value.

Bobby Rahal Select Pre-Owned Program

Why settle for just any used car? Expect more? Get more. Each Bobby Rahal franchise offers pre-owned vehicles, back by their manufacturer's certified programs. In addition, we offer the exclusive Bobby Rahal Select Pre-Owned Program on all other makes and models that we trade, giving you options, along with peace-of-mind. Our huge volume of trade-ins gives us the luxury of selecting only the very best to qualify for Bobby Rahal Select Certification.

First, each vehicle must pass a background check, along with a multi-point mechanical, cosmetic and safety inspection. Next, approved vehicles are then serviced, reconditioned and restored to our exacting certification standards, by our factory trained technicians. Next, the vehicles are offered in the most professional, courteous, hassle-free manner possible, the Rahal way; Ensuring you a satisfying, used car buying experience. Finally, our exclusive warranties will continue to reinforce your peace-of-mind.



Bobby Rahal Toyota

6711 Carlisle Pike
 Mechanicsburg, PA 17050
 Phone (800) 778-0850
 www.bobbyrahal.com

CLIENT NO. 63300	ADVISOR Dave Reider	1405	TAG NO.	INVOICE DATE 03/10/17	INVOICE NO. TOIS71513
BOBBY RAHAL TOYOTA 6711 CARLISLE PIKE MECHANICSBURG, PA 17050	LABOR RATE 102.00	LICENSE NO. JKD-0926	MILEAGE 61352	COLOR SILVER/	STOCK NO. T57135A
	YEAR / MAKE / MODEL 12/HONDA/ACCORD SDN/SDN			DELIVERY DATE 09/06/13	DELIVERY MILES 61353
	VEHICLE ID. NO. 1 H G C P 2 F 3 6 C A 0 6 3 4 3 3 2			SELLING DEALER NO. 07745	PRODUCTION DATE
	F.T.E. NO. 21528781		P.O. NO.	R.O. DATE 03/07/17	
RESIDENCE PHONE 717-691-0500	BUSINESS PHONE 717-691-0500	COMMENTS E# K24Z2-5521363			MO: 61358

[STATE INSP]	03/18				
LABOR & PARTS-----					
J# 1 01TOZZ	RAHAL SELECT	HOURS: 1.50	TECH(S):1982		153.00
	PERFORM RAHAL SELECT INSPECTION				
COMPLETE RAHAL SELECT INSPECTION AS REQUESTED.					
JOB # 1 TOTAL LABOR & PARTS					153.00

J# 2 45TOZZSUPERDEL	SUPER DELUXE	HOURS: 1.50	TECH(S):2026		168.00
	CUSTOMER REQUEST SUPER DELUXE DETAIL - STEAM CLEAN ENGINE, EXTERIOR WASH, MACHINE POLISH AND HAND WAX, SHAMPOO AND VACUUM INTERIOR, CLEAN WINDOWS AND CLEAN AND DRESS WHEELS AND TIRES.				
	COMPLETED SUPER DELUXE DETAIL AS REQUESTED BY CUSTOMER.				
JOB # 2 TOTAL LABOR & PARTS					168.00

J# 3+08TOSURFACEROTR	RESURFACE BRK ROTOR	HOURS: 1.50	TECH(S):1982		153.00
	DURING TEST DRIVE, NOTICED PULSATION WHEN BRAKING FOUND BRAKE ROTORS WARPED CAUSING PULSATION RESURFACE FRONT BRAKE ROTORS TO CORRECT PULSATION, TEST DRIVE, OK.				
JOB # 3 TOTAL LABOR & PARTS					153.00

J# 4+08TOZZFLUSH	*FLUSH BRAKE FLUID	HOURS: 1.00	TECH(S):1982		102.00
	FLUSH BRAKE FLUID AS PER CUSTOMER REQUEST FLUSH BRAKE SYSTEM, INSTALL NEW FLUID, BLEED SYSTEM FILL SYSTEM TO PROPER LEVEL. TEST DROVE AND VERIFY OPERATION				
PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-					
JOB # 4	2	00475-1BF03	BRAKE FLUID	6.97	13.94
JOB # 4 TOTAL PARTS					13.94
JOB # 4 TOTAL LABOR & PARTS					115.94

J# 5+06TOZZ	STATE INSPECTION	HOURS: 1.00	TECH(S):1982		16.00
	PERFORM PA STATE SAFETY INSPECTION PER REQUEST. COMPLETE STATE INSP. PASSED				
JOB # 5 TOTAL LABOR & PARTS					16.00

J# 6+06TOZZEMISSTEST	EMISSION TEST	HOURS: 0.30	TECH(S):1982		38.30
	CUSTOMER REQUESTS STATE EMISSION TEST BE PERFORMED PERFORM EMISSION TEST PER STATE REGULATIONS TECHNICIAN PERFORMED EMISSION TEST, VEHICLE PASSED EMISSION REGULATIONS.				
JOB # 6 TOTAL LABOR & PARTS					38.30

J# 7+07TOZZ2AIRFILTE	*REPL AIR FILTER	HOURS: 0.10	TECH(S):1982		10.20
	REPLACE AIR FILTER PER OWNER REQUEST. AIR FILTER REPLACED.				
PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-					
JOB # 7	1	29040	AIR FILTER	16.15	16.15
JOB # 7 TOTAL PARTS					16.15
JOB # 7 TOTAL LABOR & PARTS					26.35

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J# 8+07TOZZ7LOFSYN		SYNTHETIC OIL CHANGE HOURS:		TECH(S):1982	13.00
CUSTOMER REQUEST: CHANGE ENGINE OIL AND OIL FILTER WITH SYNTHETIC OIL (0W20 WEIGHT). CHANGE OIL REPLACE FILTER, CHECKED ALL FLUID LEVELS. REPLACED DRAIN PLUG GASKET, AND CHECKED AIR IN TIRES					
PARTS-----QTY---FP-NUMBER-----	DESCRIPTION-----	UNIT PRICE-			
JOB # 8 1 15400-PLMA0-2	OIL FILTER	7.72	7.72		
		JOB # 8 TOTAL PARTS	7.72		
		JOB # 8 TOTAL LABOR & PARTS	20.72		
J# 9+07TOZZCABIN		*CABIN FILTER		HOURS: 0.20	TECH(S):1982
CUSTOMER STATES REPLACE CABIN AIR FILTER REPLACED CABIN AIR FILTER AS REQUESTED.					
PARTS-----QTY---FP-NUMBER-----	DESCRIPTION-----	UNIT PRICE-			
JOB # 9 1 224815	CABIN FILTER	12.84	12.84		
		JOB # 9 TOTAL PARTS	12.84		
		JOB # 9 TOTAL LABOR & PARTS	33.24		
J#10+27TOZZWIPERBLAD		WIPER BLADE		HOURS:	TECH(S):1982
CUSTOMER STATES WIPERS ARE NOT CLEARING WINDSHIELD. WIPERS ARE DETERIORATED. REPLACED WIPER BLADES AND TESTED OK.					
PARTS-----QTY---FP-NUMBER-----	DESCRIPTION-----	UNIT PRICE-			
JOB # 10 1 NBC19	WIPER BLADE	17.38	17.38		
JOB # 10 1 NBC26	WIPER BLADE	22.14	22.14		
		JOB # 10 TOTAL PARTS	39.52		
		JOB # 10 TOTAL LABOR & PARTS	39.52		
J#11+25TOZZBATTERY		CUSTOMER BATTERY		HOURS:	TECH(S):1982
REPLACED ENGINE BATTERY AS REQUESTED/RECOMMENDED.					
PARTS-----QTY---FP-NUMBER-----	DESCRIPTION-----	UNIT PRICE-			
JOB # 11 1 00544-35060-550	TRUESTART BATTERY	99.95	99.95		
		JOB # 11 TOTAL PARTS	99.95		
		JOB # 11 TOTAL LABOR & PARTS	109.95		
G.O.G. & SUPPLIES-----					
JOB # 2 1.0	SUPER DELUXE MATERIALS	@	59.000	/UNIT	59.00
JOB # 3 1.0	SCOTCH DISC #10006	@	3.000	/UNIT	3.00
JOB # 5 1.0	STATE INSP STICKER	@	6.000	/UNIT	6.00
JOB # 6 1.0	PARSONS TRANSACTION FEE	@	1.650	/UNIT	1.65
JOB # 8 1.0	OIL FIL 0W20	@	23.000	/UNIT	23.00
					TOTAL - GOG
					92.65
COMMENTS-----					
TIRES 9/32					
BRAKES 9/32 FRONT AND 8/32 REAR					
ROTOR FRONT .868/.871 AND REAR .350/.352					
STICKER AI73543037					
IM73141775					

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TOTALS-----		
CONTROL# T57135A	ACCOUNT NUMBER	AMOUNT..
	TOTAL LABOR....	683.90
	TOTAL PARTS....	190.12
	TOTAL SUBLET...	0.00
	TOTAL G.O.G....	92.65
	TOTAL MISC.CHG.	0.00
	TOTAL MISC.DISC	0.00
	TOTAL TAX.....	0.00
	TOTAL INVOICE \$	966.67

APPROVED BY SIGNATURE

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