



Car buying made *simple*.

Market
Driven Pricing



Stock#: T58896A Year: 2012 Make: SUBARU Model: OUTBACK Trim: 2.5i PREM.
Powertrain: AWD Miles: 72K Gas Mileage: 22/29 VIN #: 4S4BRBCC5C3238344

Why should I choose Bobby Rahal Toyota?

Conducting fair and honest business transactions with our clients has always been the Bobby Rahal Automotive Group "brand". We are taking this approach to a new level by drawing a clear distinction between our group and other dealers who rely on games, gimmicks, and confusing advertisements designed to attract your attention. We encourage you to see us before you buy. Our goal is to ensure you have the most enjoyable car buying and ownership experience - bar none.

What is Live Market Driven Pricing?

We give you posted prices upfront (Which is the same price whether you choose to shop on the internet, by telephone, or at the dealership) researched to beat the back and forth negotiated prices offered elsewhere in the market. We don't start with inflated prices hoping to win a "negotiating" contest with you, our valued client. We provide an "upfront price" not only on the vehicle, but also on all prices down the line - finance rates, extended warranties, accessories, paint and fabric protection, and trade in values that we guarantee whether you buy from us or from someone else.

How do you come up with your Live Market Driven Pricing?

First, we use software that scours the market to collect the appropriate information, far beyond just year, make, model and trim level. Second, we identify and compare every identical vehicle according to every factor that matters including supply and demand. Finally we use this data to accurately price our cars to the market and offer you the best value.

Bobby Rahal Select Pre-Owned Program

Why settle for just any used car? Expect more? Get more. Each Bobby Rahal franchise offers pre-owned vehicles, back by their manufacturer's certified programs. In addition, we offer the exclusive Bobby Rahal Select Pre-Owned Program on all other makes and models that we trade, giving you options, along with peace-of-mind. Our huge volume of trade-ins gives us the luxury of selecting only the very best to qualify for Bobby Rahal Select Certification.

First, each vehicle must pass a background check, along with a multi-point mechanical, cosmetic and safety inspection. Next, approved vehicles are then serviced, reconditioned and restored to our exacting certification standards, by our factory trained technicians. Next, the vehicles are offered in the most professional, courteous, hassle-free manner possible, the Rahal way; Ensuring you a satisfying, used car buying experience. Finally, our exclusive warranties will continue to reinforce your peace-of-mind.

TOYOTA



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63300

BOBBY RAHAL TOYOTA
6711 CARLISLE PIKE
MECHANICSBURG, PA 17050

Dave Reider

1405

10/16/17

TOIS151352

102.00 GDN2804

72,848 WHITE/

T58896A

12/SUBARU/OUTBACK/SW

72,847

4 S 4 B R B C C 5 C 3 2 3 8 3 4 4

21528781

10/04/17

717-691-0500

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MO: 72848

[STATE INSP] 10/18
LABOR & PARTS

J# 1 01TOZZ RAHAL SELECT HOURS: 1.50 TECH(S):1982 153.00
PERFORM RAHAL SELECT INSPECTION

COMPLETE RAHAL SELECT INSPECTION AS REQUESTED.

JOB # 1 TOTAL LABOR & PARTS 153.00

J# 2 45TOZZSUPERDEL SUPER DELUXE HOURS: TECH(S):2248 168.00
CUSTOMER REQUEST SUPER DELUXE DETAIL - STEAM CLEAN ENGINE,
EXTERIOR WASH, MACHINE POLISH AND HAND WAX, SHAMPOO AND
VACUUM INTERIOR, CLEAN WINDOWS AND CLEAN AND DRESS WHEELS
AND TIRES.
COMPLETED SUPER DELUXE DETAIL AS REQUESTED BY CUSTOMER.

JOB # 2 TOTAL LABOR & PARTS 168.00

J# 3+06TOZZ STATE INSPECTION HOURS: TECH(S):1982 16.00
PERFORM PA STATE SAFETY INSPECTION PER REQUEST.
COMPLETE STATE INSP. PASSED

JOB # 3 TOTAL LABOR & PARTS 16.00

J# 4+06TOZZEMISSTEST EMISSION TEST HOURS: TECH(S):1982 38.30
CUSTOMER REQUESTS STATE EMISSION TEST BE PERFORMED
PERFORM EMISSION TEST PER STATE REGULATIONS
TECHNICIAN PERFORMED EMISSION TEST, VEHICLE PASSED EMISSION
REGULATIONS.

JOB # 4 TOTAL LABOR & PARTS 38.30

J# 5+07TOZZ7LOF *LUBE OIL & FILTER HOURS: TECH(S):1982 13.00
CHANGE OIL AND FILTER, CHECK ALL FLUID LEVELS.
CHANGE OIL REPLACE FILTER, CHECKED ALL FLUID LEVELS.
REPLACED DRAIN PLUG GASKET, AND CHECKED AIR IN TIRES

PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-
JOB # 5 1 27712 NAPA FILTER 4.93

JOB # 5 TOTAL PARTS 4.93

JOB # 5 TOTAL LABOR & PARTS 17.93

J# 6+07TOZZCABIN *CABIN FILTER HOURS: 0.20 TECH(S):1982 20.40
CUSTOMER STATES REPLACE CABIN AIR FILTER
REPLACED CABIN AIR FILTER AS REQUESTED.

PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-
JOB # 6 1 224511 15.30

JOB # 6 TOTAL PARTS 15.30

JOB # 6 TOTAL LABOR & PARTS 35.70

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Phone (717) 691-0500
www.bobbyrahal.com

Our entire staff
works hard to make
sure that you are
COMPLETELY
SATISFIED.
Up to this point, have
we achieved our goal?
YES or NO

E-Mail: _____

Is your Address correct and
Phone correct. Y or N

METHOD OF PAYMENT

- Check No. _____
- Visa/MC Discover
- Amer. Exp. Debt.
- Cash
- Charge Acct. _____

Active Delivery
Date Time
Person Spoke With:

Advise Ins.:

Follow-up
Date Time
Person Spoke With:

Letter Sent: Y N
Satisfied: Y N

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J# 7+08TOPADSRROTORS *R+R FRT PADS TURN R HOURS: 2.00 TECH(S):1982 204.00
DURING SERVICE, FOUND FRONT BRAKE PADS WORN, NEARING
MINIMUM THICKNESS
REPLACE FRONT BRAKE PADS. CLEAN AND LUBRICATE BRAKE CALIPER
SLIDE MECHANISMS. RESURFACE BRAKE ROTORS. TEST DRIVE, OK.

Our entire staff
works hard to make
sure that you are
COMPLETELY
SATISFIED.

PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-
JOB # 7 1 SS7830X BREAK PADS 71.08 71.08
JOB # 7 TOTAL PARTS 71.08
JOB # 7 TOTAL LABOR & PARTS 275.08

Up to this point, have
we achieved our goal?
YES or NO

J# 8+08TOZZFLUSH *FLUSH BRAKE FLUID HOURS: 1.00 TECH(S):1982 102.00
FLUSH BRAKE FLUID AS PER CUSTOMER REQUEST
FLUSH BRAKE SYSTEM, INSTALL NEW FLUID, BLEED SYSTEM FILL
SYSTEM TO PROPER LEVEL. TEST DROVE AND VERIFY OPERATION

PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-
JOB # 8 2 00475-1BF03 BRAKE FLUID 6.97 13.94
JOB # 8 TOTAL PARTS 13.94
JOB # 8 TOTAL LABOR & PARTS 115.94

E-Mail: _____

J# 9+09TOZZTIREE2 TIRE REPLACE FOUR HOURS: TECH(S):1982 64.00
CUSTOMER REQUEST TO REPLACE FOUR TIRES
MOUNT AND BALANCED FOUR TIRES PER CUSTOMERS REQUEST.

Is your Address correct and
Phone correct. Y or N

PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-
JOB # 9 4 22560-17ASC-END SKU#32364 155.50 622.00
JOB # 9 TOTAL PARTS 622.00
JOB # 9 TOTAL LABOR & PARTS 686.00

METHOD OF PAYMENT

- Check No.
Visa/MC Discover
Amer. Exp. Debt.
Cash
Charge Acct.

J#10+09TOZZ4WHEELALI 4 WHEEL ALIGN HOURS: TECH(S):1982 84.95
CUSTOMER STATES PERFORM FOUR WHEEL ALIGNMENT.
PERFORMED FOUR WHEEL ALIGNMENT, SET TO SPECS. TEST DROVE AND
VERIFIED REPAIR.
JOB # 10 TOTAL LABOR & PARTS 84.95

Active Delivery

Date Time
Person Spoke With:

J#11+27TOZZWIPERBLAD WIPER BLADE HOURS: TECH(S):1982 0.00
CUSTOMER STATES WIPERS ARE NOT CLEARING WINDSHIELD.
WIPERS ARE DETERIORATED.
REPLACED WIPER BLADES AND TESTED OK.

PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-
JOB # 11 1 60019HB WIPER BLADE 24.03 24.03
JOB # 11 1 60-026-HB WIPER BLADE 27.19 27.19
JOB # 11 1 6-014-B WIPER BLADE, RR 14.88 14.88
JOB # 11 TOTAL PARTS 66.10
JOB # 11 TOTAL LABOR & PARTS 66.10

Advise Ins.:

Follow-up
Date Time
Person Spoke With:

G.O.G. & SUPPLIES
JOB # 2 1.0 SUPER DELUXE MATERIALS @ 59.00 /UNIT 59.00

Letter Sent: Y N
Satisfied: Y N

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G.O.G. & SUPPLIES-----

JOB # 3	1.0	STATE INSP STICKER	@	7.000	/UNIT	7.00
JOB # 4	1.0	PARSONS TRANSACTION FEE	@	1.650	/UNIT	1.65
JOB # 5	1.0	OIL FILL PER MANUAL	@	17.000	/UNIT	17.00
JOB # 7	1.0	SCOTCH DISC #10006	@	3.000	/UNIT	3.00
JOB # 9	4.0	TIRE DISPOSAL FEE	@	1.500	/UNIT	6.00
JOB # 9	4.0	WHEEL WEIGHT #10000	@	1.000	/UNIT	4.00
TOTAL - GOG						97.65

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works hard to make
sure that you are
COMPLETELY
SATISFIED.

MISC-----CODE-----DESCRIPTION-----CONTROL NO-----

JOB # 9	TT	PA TIRE TAX				4.00
TOTAL - MISC						4.00

Up to this point, have
we achieved our goal?
YES or NO

COMMENTS-----

TIRES 10/32
BRAKES 12/32 FRONT AND 8/32 REAR
ROTORS FRONT .924/.925 AND REAR .387/.386
STICKER AI80008674
IM801555565

E-Mail: _____

TOTALS-----

CONTROL# ACCOUNT NUMBER AMOUNT..
T58896A

TOTAL LABOR....	863.65
TOTAL PARTS....	793.35
TOTAL SUBLET...	0.00
TOTAL G.O.G....	97.65
TOTAL MISC.CHG.	4.00
TOTAL MISC.DISC	0.00
TOTAL TAX.....	0.00

Is your Address correct and
Phone correct. Y or N

METHOD OF PAYMENT

- Check No. _____
- Visa/MC Discover
- Amer. Exp. Debt.
- Cash
- Charge Acct. _____

TOTAL INVOICE \$ 1758.65

Active Delivery

Date Time
Person Spoke With:

Advise Ins.:

Follow-up
Date Time
Person Spoke With:

Letter Sent: Y N
Satisfied: Y N

APPROVED BY SIGNATURE

***** DUPLICATE INVOICE *****