



Car buying made *simple*.

Market
Driven Pricing



Stock#: T59029A1 Year: 2012 Make: BUICK Model: REGAL Trim: PREM. 1 TURBO
Powertrain: FWD Miles: 38K Gas Mileage: 18/29 VIN #: 2G4GS5EV7C9201653

Why should I choose Bobby Rahal Toyota?

Conducting fair and honest business transactions with our clients has always been the Bobby Rahal Automotive Group "brand". We are taking this approach to a new level by drawing a clear distinction between our group and other dealers who rely on games, gimmicks, and confusing advertisements designed to attract your attention. We encourage you to see us before you buy. Our goal is to ensure you have the most enjoyable car buying and ownership experience - bar none.

What is Live Market Driven Pricing?

We give you posted prices upfront (Which is the same price whether you choose to shop on the internet, by telephone, or at the dealership) researched to beat the back and forth negotiated prices offered elsewhere in the market. We don't start with inflated prices hoping to win a "negotiating" contest with you, our valued client. We provide an "upfront price" not only on the vehicle, but also on all prices down the line - finance rates, extended warranties, accessories, paint and fabric protection, and trade in values that we guarantee whether you buy from us or from someone else.

How do you come up with your Live Market Driven Pricing?

First, we use software that scours the market to collect the appropriate information, far beyond just year, make, model and trim level. Second, we identify and compare every identical vehicle according to every factor that matters including supply and demand. Finally we use this data to accurately price our cars to the market and offer you the best value.

Bobby Rahal Select Pre-Owned Program

Why settle for just any used car? Expect more? Get more. Each Bobby Rahal franchise offers pre-owned vehicles, back by their manufacturer's certified programs. In addition, we offer the exclusive Bobby Rahal Select Pre-Owned Program on all other makes and models that we trade, giving you options, along with peace-of-mind. Our huge volume of trade-ins gives us the luxury of selecting only the very best to qualify for Bobby Rahal Select Certification.

First, each vehicle must pass a background check, along with a multi-point mechanical, cosmetic and safety inspection. Next, approved vehicles are then serviced, reconditioned and restored to our exacting certification standards, by our factory trained technicians. Next, the vehicles are offered in the most professional, courteous, hassle-free manner possible, the Rahal way; Ensuring you a satisfying, used car buying experience. Finally, our exclusive warranties will continue to reinforce your peace-of-mind.



Bobby Rahal Toyota

6711 Carlisle Pike
 Mechanicsburg, PA 17050
 Phone (800) 778-0850
 www.bobbyrahal.com

CLIENT NO. 63300	ADVISOR Dave Reider	1405	TAG NO.	INVOICE DATE 10/20/17	INVOICE NO. TOIS153801
BOBBY RAHAL TOYOTA 6711 CARLISLE PIKE MECHANICSBURG, PA 17050	LABOR RATE 102.00	LICENSE NO.	MILEAGE 38817	COLOR BLACK/	STOCK NO. T59029A1
	YEAR / MAKE / MODEL 12/BUICK/REGAL/SDN			DELIVERY DATE	DELIVERY MILES 38816
	VEHICLE ID. NO. 2	G 4 G S 5 E V 7 C 9 2 0 1 6 5 3		SELLING DEALER NO.	PRODUCTION DATE
	F.T.E. NO. 21528781	P.O. NO.	R.O. DATE 10/10/17		
RESIDENCE PHONE 717-691-0500	BUSINESS PHONE 717-691-0500	COMMENTS			MO: 38830

[STATE INSP]	10/18				
LABOR & PARTS-----					
J# 1 01TOZZ	RAHAL SELECT	HOURS: 1.50	TECH(S):2316	153.00	
PERFORM RAHAL SELECT INSPECTION					
COMPLETE RAHAL SELECT INSPECTION AS REQUESTED.					
JOB # 1 TOTAL LABOR & PARTS				153.00	

J# 2 45TOZZSUPERDEL	SUPER DELUXE	HOURS: 1.50	TECH(S):1932	168.00	
CUSTOMER REQUEST SUPER DELUXE DETAIL - STEAM CLEAN ENGINE, EXTERIOR WASH, MACHINE POLISH AND HAND WAX, SHAMPOO AND VACUUM INTERIOR, CLEAN WINDOWS AND CLEAN AND DRESS WHEELS AND TIRES.					
COMPLETED SUPER DELUXE DETAIL AS REQUESTED BY CUSTOMER.					
JOB # 2 TOTAL LABOR & PARTS				168.00	

J# 3+07TOZZ7LOF	*LUBE OIL & FILTER	HOURS: 0.25	TECH(S):2316	13.00	
CHANGE OIL AND FILTER, CHECK ALL FLUID LEVELS.					
CHANGE OIL REPLACE FILTER, CHECKED ALL FLUID LEVELS.					
REPLACED DRAIN PLUG GASKET, AND CHECKED AIR IN TIRES					

PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-					
JOB # 3	1	27082	NAPA FILTER	7.48	7.48
JOB # 3 TOTAL PARTS				7.48	
JOB # 3 TOTAL LABOR & PARTS				20.48	

J# 4+07TOZZCABIN	*CABIN FILTER	HOURS: 0.20	TECH(S):2316	20.40	
CUSTOMER STATES REPLACE CABIN AIR FILTER					
REPLACED CABIN AIR FILTER AS REQUESTED.					

PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-					
JOB # 4	1	SFI224191	CABIN FILTER	21.01	21.01
JOB # 4 TOTAL PARTS				21.01	
JOB # 4 TOTAL LABOR & PARTS				41.41	

J# 5+06TOZZ	STATE INSPECTION	HOURS: 0.25	TECH(S):2316	16.00	
PERFORM PA STATE SAFETY INSPECTION PER REQUEST.					
COMPLETE STATE INSP. PASSED					
JOB # 5 TOTAL LABOR & PARTS				16.00	

J# 6+06TOZZEMISSTEST	EMISSION TEST	HOURS: 0.45	TECH(S):1982	38.30	
CUSTOMER REQUESTS STATE EMISSION TEST BE PERFORMED					
PERFORM EMISSION TEST PER STATE REGULATIONS					
TECHNICIAN PERFORMED EMISSION TEST, VEHICLE PASSED EMISSION REGULATIONS.					
JOB # 6 TOTAL LABOR & PARTS				38.30	

J# 7+08TOZZPADROTOR	FRT PADS AND ROTORS	HOURS: 1.50	TECH(S):2316	153.00	
CUSTOMER STATES REPLACE FRONT BRAKE PADS AND ROTORS.					
REPLACED FRONT BRAKE PADS AND ROTORS LUBED CALIPER SLIDES AND TEST DROVE OK.					

PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-					
JOB # 7	1	SS8536X	BRAKE PADS, FR	85.30	85.30
JOB # 7	2	48880746	BRK ROTOR, FR	71.54	143.08

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JOB # 7 TOTAL PARTS		228.38
JOB # 7 TOTAL LABOR & PARTS		381.38

J# 8+08TOZZPADROTORR REAR PADS AND ROTORS	HOURS: 1.50 TECH(S):2316	153.00
CUSTOMER REQUEST TO HAVE THE REAR BRAKE ROTORS AND REAR BRAKE PADS REPLACED. REPLACED REAR BRAKE PADS AND ROTORS LUBED CALIPER SLIDES AND TEST DROVE OK.		
PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-		
JOB # 8 1 SS8547X	BRK PADS, REAR	71.08
JOB # 8 2 48880771	BRK ROTOR, REAR	134.36
JOB # 8 TOTAL PARTS		205.44
JOB # 8 TOTAL LABOR & PARTS		358.44

J# 9+25TOZZBATTERY	CUSTOMER BATTERY HOURS: TECH(S):2316	10.00
REPLACED ENGINE BATTERY AS REQUESTED/RECOMMENDED.		
PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-		
JOB # 9 1 7548	BATTERY	125.00
JOB # 9 TOTAL PARTS		125.00
JOB # 9 TOTAL LABOR & PARTS		135.00

J#10+27TOZZWIPERBLAD	WIPER BLADE HOURS: TECH(S):2316	0.00
CUSTOMER STATES WIPERS ARE NOT CLEARING WINDSHIELD. WIPERS ARE DETERIORATED. REPLACED WIPER BLADES AND TESTED OK.		
PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-		
JOB # 10 1 41924	WIPER BLADE, LH	23.06
JOB # 10 1 41918	WIPER BLADE, RH	15.78
JOB # 10 TOTAL PARTS		38.84
JOB # 10 TOTAL LABOR & PARTS		38.84

G.O.G. & SUPPLIES-----		
JOB # 2 1.0 SUPER DELUXE MATERIALS	@ 59.000 /UNIT	59.00
JOB # 3 1.0 OIL FILL PER MANUAL	@ 17.000 /UNIT	17.00
JOB # 5 1.0 STATE INSP STICKER	@ 7.000 /UNIT	7.00
JOB # 6 1.0 PARSONS TRANSACTION FEE	@ 1.650 /UNIT	1.65
TOTAL - GOG		84.65

COMMENTS-----		
TIRES 6/32 FRONT,6/32LR AND 4/32RR BRAKES 7/32 FRONT AND 10/32 REAR ROTOR FRONT 30 AND REAR 22.9		

RECOMMENDATIONS-----		
SI,ET,LOF,WIPER BLADES,CABIN FILTER 4 TIRES AND ALIGNMENT FRONT BRAKE PADS AND ROTORS REAR BRAKE PADS AND ROTORS BATTERY		

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TOTALS-----

CONTROL# ACCOUNT NUMBER AMOUNT..
 T59029A1

TOTAL LABOR....	724.70
TOTAL PARTS....	626.15
TOTAL SUBLET...	0.00
TOTAL G.O.G....	84.65
TOTAL MISC.CHG.	0.00
TOTAL MISC.DISC	0.00
TOTAL TAX.....	0.00

TOTAL INVOICE \$	1435.50

 APPROVED BY SIGNATURE

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