



Car buying made *simple*.

Market
Driven Pricing



Stock#: TP6417B	Year: 2016	Make: HONDA	Model: ACCORD	Trim: EX-L
Powertrain: 2.4L L4	Miles: 21K	Gas Mileage: 27/37	VIN #: 1HGCT1B87GA000788	

Why should I choose Bobby Rahal Toyota?

Conducting fair and honest business transactions with our clients has always been the Bobby Rahal Automotive Group "brand". We are taking this approach to a new level by drawing a clear distinction between our group and other dealers who rely on games, gimmicks, and confusing advertisements designed to attract your attention. We encourage you to see us before you buy. Our goal is to ensure you have the most enjoyable car buying and ownership experience - bar none.

What is Live Market Driven Pricing?

We give you posted prices upfront (Which is the same price whether you choose to shop on the internet, by telephone, or at the dealership) researched to beat the back and forth negotiated prices offered elsewhere in the market. We don't start with inflated prices hoping to win a "negotiating" contest with you, our valued client. We provide an "upfront price" not only on the vehicle, but also on all prices down the line - finance rates, extended warranties, accessories, paint and fabric protection, and trade in values that we guarantee whether you buy from us or from someone else.

How do you come up with your Live Market Driven Pricing?

First, we use software that scours the market to collect the appropriate information, far beyond just year, make, model and trim level. Second, we identify and compare every identical vehicle according to every factor that matters including supply and demand. Finally we use this data to accurately price our cars to the market and offer you the best value.

Bobby Rahal Select Pre-Owned Program

Why settle for just any used car? Expect more? Get more. Each Bobby Rahal franchise offers pre-owned vehicles, back by their manufacturer's certified programs. In addition, we offer the exclusive Bobby Rahal Select Pre-Owned Program on all other makes and models that we trade, giving you options, along with peace-of-mind. Our huge volume of trade-ins gives us the luxury of selecting only the very best to qualify for Bobby Rahal Select Certification.

First, each vehicle must pass a background check, along with a multi-point mechanical, cosmetic and safety inspection. Next, approved vehicles are then serviced, reconditioned and restored to our exacting certification standards, by our factory trained technicians. Next, the vehicles are offered in the most professional, courteous, hassle-free manner possible, the Rahal way; Ensuring you a satisfying, used car buying experience. Finally, our exclusive warranties will continue to reinforce your peace-of-mind.



Bobby Rahal Toyota

6711 Carlisle Pike
 Mechanicsburg, PA 17050
 Phone (800) 778-0850
 www.bobbyrahal.com

CLIENT NO. 63300	ADVISOR Dave Reider	1405	TAG NO.	INVOICE DATE 03/21/17	INVOICE NO. TOIS75479
BOBBY RAHAL TOYOTA 6711 CARLISLE PIKE MECHANICSBURG, PA 17050	LABOR RATE 102.00	LICENSE NO. KBN-3556	MILEAGE 21188	COLOR CRYSTAL BLA	STOCK NO. TP6417B
	YEAR / MAKE / MODEL 16/HONDA/ACCORD COUPE/CPE			DELIVERY DATE 06/06/16	DELIVERY MILES 21189
	VEHICLE ID. NO. 1 H G C T 1 B 8 7 G A 0 0 0 7 8 8 2			SELLING DEALER NO. 07745	PRODUCTION DATE
	F.T.E. NO. 21528781		P.O. NO.	R.O. DATE 03/20/17	
RESIDENCE PHONE 717-691-0500	BUSINESS PHONE 717-691-0500	COMMENTS E# K24W14012680			MO: 21194

[STATE INSP]	03/18				
LABOR & PARTS-----					
J# 1 01TOZZ	RAHAL SELECT	HOURS: 1.50	TECH(S):1982		153.00
	PERFORM RAHAL SELECT INSPECTION				
	COMPLETE RAHAL SELECT INSPECTION AS REQUESTED.				
	JOB # 1 TOTAL LABOR & PARTS				153.00

J# 2 45TOZZSUPERDEL	SUPER DELUXE	HOURS:	TECH(S):2026		168.00
	CUSTOMER REQUEST SUPER DELUXE DETAIL - STEAM CLEAN ENGINE, EXTERIOR WASH, MACHINE POLISH AND HAND WAX, SHAMPOO AND VACUUM INTERIOR, CLEAN WINDOWS AND CLEAN AND DRESS WHEELS AND TIRES.				
	COMPLETED SUPER DELUXE DETAIL AS REQUESTED BY CUSTOMER.				
	JOB # 2 TOTAL LABOR & PARTS				168.00

J# 3+06TOZZ	STATE INSPECTION	HOURS:	TECH(S):1982		16.00
	PERFORM PA STATE SAFETY INSPECTION PER REQUEST.				
	COMPLETE STATE INSP. PASSED				
	JOB # 3 TOTAL LABOR & PARTS				16.00

J# 4+06TOZZEMISSTEST	EMISSION TEST	HOURS:	TECH(S):1982		38.30
	CUSTOMER REQUESTS STATE EMISSION TEST BE PERFORMED				
	PERFORM EMISSION TEST PER STATE REGULATIONS				
	TECHNICIAN PERFORMED EMISSION TEST, VEHICLE PASSED EMISSION REGULATIONS.				
	JOB # 4 TOTAL LABOR & PARTS				38.30

J# 5+07TOZZ2AIRFILTE	*REPL AIR FILTER	HOURS: 0.10	TECH(S):1982		10.20
	REPLACE AIR FILTER PER OWNER REQUEST.				
	AIR FILTER REPLACED.				
PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-					
JOB # 5	1	360-2975	AIR FILTER	19.87	19.87
	JOB # 5 TOTAL PARTS				19.87
	JOB # 5 TOTAL LABOR & PARTS				30.07

J# 6+07TOZZ7LOFSYN	SYNTHETIC OIL CHANGE	HOURS:	TECH(S):1982		13.00
	CUSTOMER REQUEST: CHANGE ENGINE OIL AND OIL FILTER WITH SYNTHETIC OIL (0W20 WEIGHT).				
	CHANGE OIL REPLACE FILTER, CHECKED ALL FLUID LEVELS.				
	REPLACED DRAIN PLUG GASKET, AND CHECKED AIR IN TIRES				
PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-					
JOB # 6	1	15400-PLMA0-2	OIL FILTER	7.72	7.72
	JOB # 6 TOTAL PARTS				7.72
	JOB # 6 TOTAL LABOR & PARTS				20.72

J# 7+07TOZZCABIN	*CABIN FILTER	HOURS: 0.20	TECH(S):1982		20.40
	CUSTOMER STATES REPLACE CABIN AIR FILTER				
	REPLACED CABIN AIR FILTER AS REQUESTED.				
PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-					
JOB # 7	1	360-2937	CABIN FILTER	11.59	11.59

Thank You
 for choosing
Bobby Rahal
 for servicing your
 vehicle. Our entire
 staff works hard
 to make sure you
 are 100% satisfied.
Thank You Again!

Visit
www.bobbyrahal.com
 for your next
 service
Appointment!



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BOBBY RAHAL TOYOTA	LABOR RATE 102.00	LICENSE NO. KBN-3556	MILEAGE 21188	COLOR CRYSTAL BLA	STOCK NO. TP6417B
6711 CARLISLE PIKE	YEAR / MAKE / MODEL 16/HONDA/ACCORD COUPE/CPE			DELIVERY DATE 06/06/16	DELIVERY MILES 21189
MECHANICSBURG, PA 17050	VEHICLE ID. NO. 1 H G C T 1 B 8 7 G A 0 0 0 7 8 8		2	SELLING DEALER NO. 07745	PRODUCTION DATE
RESIDENCE PHONE 717-691-0500	F.T.E. NO. 21528781	P.O. NO.	R.O. DATE 03/20/17		
BUSINESS PHONE 717-691-0500	COMMENTS E# K24W14012680			MO: 21194	

JOB # 7 TOTAL PARTS		11.59
JOB # 7 TOTAL LABOR & PARTS		31.99

J# 8+09TOZZTIRE2	TIRE REPLACE FOUR HOURS: TECH(S):1982	64.00
CUSTOMER REQUEST TO REPLACE FOUR TIRES MOUNT AND BALANCED FOUR TIRES PER CUSTOMERS REQUEST.		
PARTS-----QTY---FP-NUMBER-----DESCRIPTION-----UNIT PRICE-		
JOB # 8	4 23545-18VEN-TUSS1 CJS#1014517	161.85 647.40
JOB # 8 TOTAL PARTS		647.40
JOB # 8 TOTAL LABOR & PARTS		711.40

J# 9+09TOZZ4WHEELALI 4	WHEEL ALIGN HOURS: TECH(S):1982	84.95
CUSTOMER STATES PERFORM FOUR WHEEL ALIGNMENT. PERFORMED FOUR WHEEL ALIGNMENT, SET TO SPECS. TEST DROVE AND VERIFIED REPAIR.		
JOB # 9 TOTAL LABOR & PARTS		84.95

G.O.G. & SUPPLIES-----		
JOB # 2	1.0 SUPER DELUXE MATERIALS @ 59.000 /UNIT	59.00
JOB # 3	1.0 STATE INSP STICKER @ 6.000 /UNIT	6.00
JOB # 4	1.0 PARSONS TRANSACTION FEE @ 1.650 /UNIT	1.65
JOB # 6	1.0 OIL FIL 0W20 @ 23.000 /UNIT	23.00
JOB # 8	4.0 TIRE DISPOSAL FEE @ 1.500 /UNIT	6.00
JOB # 8	4.0 WHEEL WEIGHT #10000 @ 1.000 /UNIT	4.00
TOTAL - GOG		99.65

MISC-----CODE-----DESCRIPTION-----CONTROL NO-----		
JOB # 8	TT PA TIRE TAX	4.00
TOTAL - MISC		4.00

COMMENTS-----		
TIRES 10/32 BRAKES 8/32 FRONT AND 7/32 REAR ROTOR FRONT .973/.972 AND REAR .350/.352 STICKER AI73543363 IM73141989		

TOTALS-----		
CONTROL#	ACCOUNT NUMBER	AMOUNT..
TP6417B		
	TOTAL LABOR....	567.85
	TOTAL PARTS....	686.58
	TOTAL SUBLET...	0.00
	TOTAL G.O.G....	99.65
	TOTAL MISC.CHG.	4.00
	TOTAL MISC.DISC	0.00
	TOTAL TAX.....	0.00
	TOTAL INVOICE \$	1358.08

Thank You
 for choosing
Bobby Rahal
 for servicing your
 vehicle. Our entire
 staff works hard
 to make sure you
 are 100% satisfied.
Thank You Again!

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www.bobbyrahal.com
 for your next
 service
Appointment!